



Senior Consultant, Global Partnerships and NGO Development

Position Brief

Background

Palestinian civil society organizations play a vital role in preserving cultural identity, advancing research and knowledge production, supporting communities, and strengthening social resilience under exceptionally challenging circumstances. Across the fields of arts and culture, research, community development, and social services, many organizations possess deep expertise and strong local legitimacy, yet often remain under-connected to international networks, institutions, and partnership opportunities that could enhance their sustainability, visibility, and impact.

Recognizing this opportunity, Taawon seeks to launch a new initiative aimed at strengthening the international engagement and partnership capacity of Palestinian civil society organizations. The initiative will initially focus on a selected portfolio of Palestinian organizations, with particular emphasis on arts and culture institutions, research centers, and community-based organizations.

The initiative seeks to facilitate meaningful connections between Palestinian organizations and a broad range of international actors, including foundations, universities, municipalities, cultural institutions, NGOs, faith-based organizations, solidarity networks, and grassroots movements, particularly across Europe and Southeast Asia.

Engagement Modality

This position is structured as a one-year consultancy engagement with the possibility of renewal subject to performance, demonstrated results, strategic priorities, and the availability of funding.

The consultancy is intended to design, launch, and operationalize a new international partnership and NGO development function. During the initial year, the consultant will focus on establishing a portfolio of Palestinian partner organizations, developing strategic international relationships, facilitating institutional partnerships, strengthening



organizational readiness for international engagement, and laying the foundation for a sustainable long-term model.

The consultant will work closely with Taawon leadership while maintaining substantial autonomy in cultivating networks, identifying opportunities, and advancing partnership initiatives internationally.

Purpose of the Assignment

The Senior Consultant, Global Partnerships and NGO Development will serve as a strategic bridge between Palestinian civil society organizations and the international ecosystem of institutions, networks, and supporters.

The consultant's primary mission is to strengthen the visibility, connectivity, and sustainability of Palestinian civil society by helping organizations build international partnerships, access new opportunities, strengthen institutional capacities, and expand their international presence.

While resource mobilization is an important outcome of the assignment, the role is not intended to function as a traditional fundraising position. Rather, it focuses on developing long-term institutional relationships and strategic partnerships that generate both financial and non-financial support for Palestinian organizations.

Scope of Work

International Partnership Development

Develop and maintain relationships with foundations, universities, municipalities, cultural institutions, research organizations, NGOs, solidarity networks, faith-based organizations, and other relevant actors across Europe and Southeast Asia.

Identify opportunities for collaboration and facilitate introductions, dialogue, and partnership development between Palestinian organizations and international counterparts.

Establish a pipeline of strategic partnerships capable of generating sustained institutional engagement and support.

Palestinian NGO Engagement and Assessment



Work closely with participating Palestinian organizations to assess their institutional strengths, partnership readiness, communications capacity, and opportunities for international engagement.

Develop tailored approaches that help organizations become more visible, accessible, and attractive to prospective international partners.

Provide recommendations for strengthening institutional positioning and partnership readiness.

Organizational Profiling and Strategic Communications

Support Palestinian organizations in packaging and communicating their work effectively to international audiences.

Develop organizational profiles, presentations, partnership briefs, case studies, impact stories, and other materials that showcase the strengths, achievements, and potential of participating organizations.

Contribute to elevating Palestinian voices, expertise, and narratives within international civil society, academic, and cultural spaces.

Capacity Building and Mentorship

Provide mentoring and advisory support to participating organizations on topics including donor engagement, partnership development, institutional communications, international networking, and relationship management.

Support organizations in navigating international partnership processes and strengthening their engagement capabilities.

Convening and Network Building

Organize and facilitate webinars, networking events, exchange visits, study tours, and partnership missions.

Build and nurture a network of institutional allies and supporters committed to long-term engagement with Palestinian civil society.



Promote opportunities for collaboration, learning, and exchange between Palestinian and international organizations.

Resource Mobilization Support

Identify funding opportunities relevant to participating organizations and facilitate introductions to prospective supporters.

Support partnership development efforts through concept notes, institutional presentations, and proposal development where appropriate.

Contribute to mobilizing both financial and non-financial resources, including technical assistance, academic cooperation, institutional exchanges, and strategic partnerships.

Desired Profile

The ideal candidate is an experienced relationship builder, connector, and strategic thinker with a demonstrated ability to operate across cultures, sectors, and institutional environments.

The consultant should possess:

- At least 10 years of relevant professional experience in international development, philanthropy, civil society strengthening, cultural cooperation, international relations, or strategic partnerships.
- A proven track record of building and managing international institutional relationships.
- Experience working with NGOs, foundations, universities, municipalities, cultural institutions, or donor organizations.
- Strong understanding of partnership development, stakeholder engagement, and institutional networking.
- Experience supporting organizational development, capacity strengthening, or resource mobilization initiatives.
- Excellent written and verbal communication skills.
- Fluency in English is required; Arabic is strongly preferred.



- Existing networks in Europe and/or Southeast Asia are highly desirable.

Expected Deliverables During the Initial Year

The consultant will be expected to deliver:

- A mapped portfolio of participating Palestinian organizations.
- Institutional assessments and partnership-readiness recommendations.
- A comprehensive international stakeholder and opportunity map.
- A pipeline of prospective international partners across priority countries.
- Partnership engagement plans and outreach strategies.
- Organizational profiles and communications packages for participating NGOs.
- A series of networking events, webinars, exchange visits, or partnership missions.
- Facilitated partnerships between Palestinian organizations and international counterparts.
- Recommendations for scaling and institutionalizing the initiative beyond the consultancy period.

Strategic Importance

This assignment represents an investment in the long-term resilience and sustainability of Palestinian civil society. Rather than focusing exclusively on project-based fundraising, it seeks to build the relationships, visibility, credibility, and international networks that enable Palestinian organizations to thrive over time.

By connecting Palestinian organizations to global institutions, strengthening their capacity for international engagement, and fostering meaningful partnerships, the initiative aims to contribute to a stronger, more resilient, and more internationally connected Palestinian civil society sector.